Enterprise Consolidation
Gaining Control of Your IT Environment And Lowering Your Costs

Today, many computing enterprises are struggling to cope with the rapid growth and proliferation of systems in their IT environment. The demand for better security, higher service levels, and lower operating costs can be overwhelming. Business analysts are seeing a definite shift from a distributed environment of business units, divisions, and departments back to large-scale organizational systems that support consolidated enterprise requirements. Many organizations have found that a centralized consolidation approach offers greater control, standardization, improved performance, and real cost savings.

Enterprise Consolidation can help you when:
- The existing IT infrastructure is no longer flexible enough to meet the business demands of your new competitive climate.
- Business strategies have taken a new direction, and therefore new IT priorities must be set, older applications analyzed for viability, new applications deployed, and your staff’s skills upgraded to meet new challenges.
- The merging of business units has resulted in redundant IT resources, incompatible architectures, and conflicting business processes.
- IT costs have exceeded desired levels and are out of control.

Consolidating your enterprise onto Fujitsu® PRIMEPOWER™ server platforms and ETERNUS Storage platforms provides the peace of mind that IT managers around the world are looking for. These world-class platforms have a proven track record of durability and capacity to accommodate the most demanding mission critical enterprise applications. Fujitsu offers a suite of professional services to assist your organization in reaching its business and operational goals through a well-executed enterprise consolidation effort.

The World’s Most Robust Products
Based on a 30+ year history, Fujitsu understands that mission critical applications require technologically advanced products with the kind of reliability and scalability that will make your IT investment a wise business decision. From this proud heritage comes the Fujitsu PRIMEPOWER server that began its life in the mainframe arena.

ETERNUS Storage Solutions complete the mix of robust products that are up to any storage challenges in your enterprise. If you are searching for the best Solaris™ server and storage products available—consider Fujitsu’s portfolio of products.

Unmatched Services
Hardware is only as good as the people who stand behind it. Deployment of an Enterprise Consolidation solution is a major undertaking with many pitfalls. You need world-class expert service, the kind of service that comes from the people who developed the best Solaris server on the market today—Fujitsu. Our tested and proven services are specifically designed to:
- Determine the scope of your consolidated system requirements
- Develop planning strategies and documentation
- Plan domain and server configurations
- Configure your systems to address the availability and backup needs of your applications
- Design your consolidated storage configuration
- Develop a detailed consolidation implementation project plan
- Create a detailed application and data migration plan

The features of this server speak for themselves:
- By deploying an Enterprise Consolidation solution with Fujitsu you will:
- Reduce operational expenditures by minimizing total cost of ownership and maximizing return on investment through better use of resources.
- Support your business objectives with reduced risk.
- Simplify operational procedures and improve flexibility.
- Deploy a standard, controlled infrastructure offering greater utilization of resources and services.
- Increase system availability
- Improve performance
- Enhance scalability allowing for prompt reaction to changing or growing business needs.
- Implement a consolidated server, data and network environment
- Perform a pre-production readiness assessment and cut over plan
- Develop a staff training plan
- Support production cut over

**What You Can Expect**

When our Fujitsu team goes to work on your Enterprise Consolidation solution, we will deliver:
- A definition of business objectives
- A Cost of Ownership Report for your new Fujitsu PRIMEPOWER server(s) and ETERNUS Storage
- An inventory of the current IT infrastructure to be consolidated
- Identification of legacy systems that will not be consolidated
- A performance analysis and capacity study of the existing IT environment to be consolidated
- A consolidation of your server and storage environment that meets your on-going needs
- Competitive trade-in value for your old systems

We have the expertise, technology, and mind-set required for a major effort like Enterprise Consolidation. We ask that you join our long list of customers who have gained a competitive advantage by letting us help align their IT resources to their business needs.